

THE CRASH FOUNDATION, INC.

Doing Business As

TRUCK SAFETY COALITION

Financial Statements
and
Independent Auditors' Report

For the Years Ended December 31, 2023 and 2022

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INDEPENDENT AUDITORS' REPORT

Board of Directors
Truck Safety Coalition

Report on the Audit of the Financial Statements

Opinion

We have audited the financial statements of Truck Safety Coalition, which comprise the statements of financial position as of December 31, 2023 and 2022, and the related statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of Truck Safety Coalition as of December 31, 2023 and 2022, and the change in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America (GAAS). Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of Truck Safety Coalition and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about Truck Safety Coalition's ability to continue as a going concern for one year after the date that the financial statements are issued.

Auditors' Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with GAAS, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of Truck Safety Coalition's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about Truck Safety Coalition's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control-related matters that we identified during the audit.

Report on Summarized Comparative Information

In our opinion, the summarized comparative information presented herein as of and for the year ended December 31, 2022, is consistent, in all material respects, with the audited financial statements from which it has been derived.



Alpharetta, Georgia
November 5, 2024

THE TRUCK SAFETY COALITION
STATEMENTS OF FINANCIAL POSITION
December 31, 2023 and 2022

ASSETS	2023	2022
Current Assets		
Cash and cash equivalents	\$313,225	\$300,280
Prepaid expenses	3,060	1,565
Due from affiliated organization	18,758	24,591
Total Current Assets	335,043	326,436
Other Assets		
Security deposits	363	363
Total Other Assets	363	363
Fixed Assets		
Property and equipment, net	819	2,018
TOTAL ASSETS	\$336,225	\$328,817
LIABILITIES AND NET ASSETS		
Current Liabilities		
Accounts payable and accrued expenses	\$ 13,362	\$ 5,539
Total Current Liabilities	13,362	5,539
Net Assets		
Net assets without donor restrictions	222,863	223,278
Net assets with donor restrictions	100,000	100,000
Total Net Assets	322,863	323,278
TOTAL LIABILITIES AND NET ASSETS	\$336,225	\$328,817

These financial statements should be read only in connection with the accompanying independent auditors' report and notes to financial statements.

THE TRUCK SAFETY COALITION
STATEMENT OF ACTIVITIES
For the Years Ended December 31, 2023 and 2022

	Without Donor Restrictions	With Donor Restrictions	2023 Total	2022 Total
Revenues				
Contributions	\$320,181	\$ -	\$320,181	\$348,007
Interest income	10,762	-	10,762	2,484
Other income	2,114	-	2,114	6,657
Loss on sale of fixed asset	(176)	-	(176)	-
Total Revenues	332,881	-	332,881	356,848
Expenses				
Program services	245,025	-	245,025	270,316
Management and general	58,904	-	58,904	74,551
Fundraising	29,367	-	29,367	32,793
Total Expenses	333,296	-	333,296	377,660
Change in Net Assets	(415)	-	(415)	(20,812)
Net Assets - Beginning of Year	223,278	100,000	323,278	344,090
Net Assets - End of Year	\$222,863	\$100,000	\$322,863	\$323,278

These financial statements should be read only in connection with the accompanying independent auditors' report and notes to financial statements.

THE TRUCK SAFETY COALITION
STATEMENTS OF FUNCTIONAL EXPENSES
For the Years Ended December 31, 2023 and 2022

	Program Services	Management and General	Fundraising	2023 Total	2022 Total
Functional Expenses					
Salaries	\$210,052	\$ 26,257	\$ 26,257	\$262,566	\$237,458
Bank fees	-	-	-	-	150
Business licenses	-	3,679	-	3,679	4,188
Computer and website	8,393	1,049	1,049	10,491	8,518
Conventions and meetings	2,124	266	266	2,656	27,859
Depreciation	354	44	44	442	796
Insurance	5,151	644	644	6,439	43,322
Marketing	1,345	139	62	1,546	889
Miscellaneous	-	6,240	-	6,240	5,447
Postage and delivery	437	45	20	502	334
Printing and reproduction	1,944	201	89	2,234	2,297
Professional fees	-	19,404	-	19,404	31,797
Rent	7,248	906	906	9,060	8,192
Supplies	237	30	30	297	367
Travel	7,740	-	-	7,740	6,046
Total Functional Expenses	\$245,025	\$ 58,904	\$ 29,367	\$333,296	\$377,660

These financial statements should be read only in connection with the accompanying independent auditors' report and notes to financial statements.

THE TRUCK SAFETY COALITION
STATEMENTS OF CASH FLOWS
For the Years Ended December 31, 2023 and 2022

	2023	2022
Cash Flows From Operating Activities		
Change in net assets	\$ (415)	\$ (20,812)
Adjustments to reconcile change in net assets to net cash provided by operating activities:		
Depreciation	442	796
Loss on sale of fixed asset	176	-
(Increase) decrease in:		
Due from affiliated organization	5,833	51,904
Prepaid expenses	(1,495)	2,877
Increase (decrease) in:		
Accounts payable and accrued expenses	7,823	(6,691)
Net Cash Provided By Operating Activities	12,364	28,074
Cash Flows From Investing Activities		
Sale of property and equipment:	581	-
Purchase of property and equipment:	-	(1,059)
Net Cash Provided by (Used In) Investing Activities	581	(1,059)
Increase in Cash and Cash Equivalents	12,945	27,015
Cash and Cash Equivalents – Beginning of Year	300,280	273,265
Cash and Cash Equivalents – End of Year	\$313,225	\$300,280

These financial statements should be read only in connection with the accompanying independent auditors' report and notes to financial statements.

THE TRUCK SAFETY COALITION
NOTES TO FINANCIAL STATEMENTS
December 31, 2023 and 2022

NOTE 1 – DESCRIPTION OF BUSINESS AND BASIS OF PRESENTATION

Description of Business

The Truck Safety Coalition, (“the Organization,”), was formed in California in 1991 to help mitigate the devastating problem of the truck crashes, improve truck safety in the U.S., and eliminate the senseless deaths and injuries caused by truck crashes every year. The Organization represents the millions of Americans who travel the nation’s highways every day, including the truck drivers, motorists, crash survivors, and families of truck crash victims.

Description of Program

Outreach and Education

- **First Response Program** – This program contacts and supports truck crash victims and survivors in the United States. The support includes information, access to a grief counselor, volunteer network, and a willing ear to offer encouragement, hope, and understanding.
- **Public Education** – The education efforts focus on informing the general public, the media, and public officials on the current state of truck safety and how it can be improved. The families and friends of truck crash victims and truck crash survivors work together in improving overall truck safety in the U.S. to eliminate the unnecessary deaths and injuries caused by truck crashes every year. For families choosing to participate in truck safety education and advocacy efforts, the Organization helps them to organize, implement, and realize safety goals.
- **Biennial Conference** – At the biennial “Sorrow to Strength” conference, families of truck crash victims come together in Washington, D.C. They share experiences and bond in a supportive environment, learn about truck safety issues, and meet with legislators and regulatory agencies to educate them on truck safety issues. The “Sorrow to Strength” conference allows families to talk about their experiences.

Basis of Presentation

The Organization prepares its financial statements in accordance with accounting principles generally accepted in the United States of America (“GAAP”), which involves the application of accrual accounting; consequently, revenues and gains are recognized when earned and expenses and losses are recognized when incurred.

(Continued)

THE TRUCK SAFETY COALITION
NOTES TO FINANCIAL STATEMENTS
December 31, 2023 and 2022

NOTE 1 – DESCRIPTION OF BUSINESS AND BASIS OF PRESENTATION (Continued)

Basis of Presentation (Continued)

In accordance with GAAP, the Organization reports information regarding its financial position and activities according to two classes of net assets: without donor restrictions and with donor restrictions.

Net Assets Without Donor Restrictions - consists of assets, public support and program revenues which are available and used for activities and programs. Net assets without donor restrictions represents the portion of net assets of the Organization that is not restricted by donor-imposed stipulations. Contributions are considered without restriction unless specifically restricted by the donor by time or purpose. In addition, net assets without donor restrictions may include funds which represent resources without donor restrictions designated by the Board of Directors for specific purposes.

Net Assets With Donor Restrictions - includes funds with donor-imposed restrictions which permit the donee organization to expend the assets as specified and are satisfied either by the passage of time or by actions of the Organization. Resources of this nature may originate from gifts, grants, bequests, and contracts.

NOTE 2 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Use of Estimates

The preparation of financial statements in conformity with GAAP includes the use of estimates that may affect the financial statements. Accordingly, actual results could differ from those estimates.

Property and Equipment

Property and equipment are recorded at cost. Depreciation is computed using the straight-line method calculated to depreciate the cost of the applicable assets over their estimated useful lives. All assets with a useful life of greater than one year and greater than \$1,000 are capitalized while repairs and maintenance are generally expensed. The estimated useful life of property and equipment is five years.

Donated Gifts

In the accompanying financial statements, donated services are reflected as in-kind donations at their estimated values on the date of receipt.

(Continued)

THE TRUCK SAFETY COALITION
NOTES TO FINANCIAL STATEMENTS
December 31, 2023 and 2022

NOTE 2 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Income Taxes

The Organization qualifies as a tax-exempt organization as described in Internal Revenue Code Section 501(c)(3). The Organization only recognizes the tax benefit from an uncertain tax position taken or expected to be taken in a tax return if the tax position is more likely than not to be sustained upon an examination, based on the technical merits of the position. Management has analyzed tax positions taken for filings with the Internal Revenue Service and all state jurisdictions where the Organization operates. Management believes that income tax filing positions would be sustained upon examination and does not anticipate that any adjustments would result in a material adverse effect on the Organization’s financial condition, results of activities or cash flows. Accordingly, the Organization has not recorded any reserves, or related accruals for interest and penalties, for uncertain income tax positions at December 31, 2023.

The Organization is subject to routine audits by taxing jurisdictions; however, there are currently no audits in progress for any tax periods. The Organization believes it is no longer subject to income tax examinations for fiscal years prior to December 31, 2020. The Organization is subject to unrelated business income tax on certain income not directly related to the Organization’s tax-exempt purpose. In the opinion of management, the Organization did not have unrelated business income tax liabilities on December 31, 2023.

Functional Allocation of Expenses

The Organization allocates expenses on a functional basis among their various programs and support services. The costs of providing various program and supporting services have been presented on a functional basis in the statements of functional expenses. Accordingly, certain costs have been allocated among the program and supporting services that benefited from such costs. The expenses that are allocated include the following:

<u>Expense</u>	<u>Method of Allocation</u>
Salaries and benefits	Time and Effort
Depreciation	Square Footage
Occupancy	Square Footage
Other	Time and Effort

(Continued)

THE TRUCK SAFETY COALITION
NOTES TO FINANCIAL STATEMENTS
December 31, 2023 and 2022

NOTE 2 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Cash and Cash Equivalents

The Organization considers all highly liquid investments with a maturity of three months or less to be cash equivalents. Cash and cash equivalents include any cash on hand, checking account balances, and money market accounts. The Organization maintains its cash in bank deposit accounts which may, at times, exceed federally insured limits. The Organization believes it is not exposed to any significant credit risk on cash or cash equivalents.

Liquidity and Availability of Resources

The Organization’s financial assets available within one year of the statements of financial position date for designated expenditures are as follows:

	2023	2022
Cash and cash equivalents	\$313,225	\$300,280
Less: net assets with donor restrictions	(100,000)	(100,000)
Financial assets available to meet cash needs within one year	\$213,225	\$200,280

The Organization’s financial assets have been reduced by amounts not available for general use because of donor restrictions within one year of the statements of financial position date and amounts set aside for designated expenses.

As part of Organization’s liquidity management, it has the policy to structure its financial assets to be available as its general expenditures, liabilities, and other obligations come due.

Contributions

The Organization recognizes revenues in accordance with Accounting Standards Update (ASU) 2018-08, *Clarifying the Scope and the Accounting Guidance for Contributions Received and Contributions Made*, which provides a framework for evaluating whether the transfer of assets constitutes a contribution or an exchange transaction. The ASU also provides additional clarification as to whether or not a contribution is conditional.

Unrestricted contributions and in-kind contributions are recognized and reported as increases to net assets “without donor restrictions” in the accompanying statement of activities in the fiscal year in which the donor makes the unconditional promise to give. Contributions and in-kind contributions that are restricted by the donor as to their specified purpose or time period for use are recognized and reported as increases to net assets “with donor restrictions” in the accompanying statement of activities in the fiscal year in which the donor makes the promise to give. When a donor restriction expires or is satisfied, the related assets are reclassified from net assets “with donor restrictions” to net assets “without donor restrictions” in the accompanying statements of activities.

(Continued)

THE TRUCK SAFETY COALITION
NOTES TO FINANCIAL STATEMENTS
December 31, 2023 and 2022

NOTE 2 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Contributions (Continued)

Contributed services are recognized if the services received (a) create or enhance nonfinancial assets or (b) require specialized skills that are provided by individuals possessing those skills and would typically need to be purchased if not provided by donation.

NOTE 3 – CONCENTRATION OF RISK

The Organization maintains its cash in bank deposit accounts which may, at times, exceed federally insured limits. The Organization believes it is not exposed to any significant credit risk on cash or cash equivalents.

During the years ended December 31, 2023 and 2022, the Organization received contributions from major donors totaling that approximated 45% and 44% of total revenue, respectively.

NOTE 4 – LEASE COMMITMENTS

Effective as of January 1, 2022, the Organization adopted the Financial Accounting Standards Board (“FASB”) Accounting Standards Update 2016-02, *Leases*. This new standard requires the recognition of a right-of-use asset and a lease liability based on the present value of the remaining lease payments. The FASB decided that lessees will classify a lease as either a financing lease or an operating lease, based on whether the arrangement is effectively a purchase of the underlying asset. Leases that transfer control of the underlying asset to a lessee are classified as finance leases; lessees will classify all other leases as operating leases. In an operating lease, a lessee obtains control of only the use of the underlying asset, but not the underlying asset itself.

The Organization has elected the short-term lease exemption for all leases with a term of 12 months or less for both existing and ongoing operating leases to not recognize the asset and liability for these leases. Lease payments for short-term leases are recognized on straight-line basis.

NOTE 5 – AFFILIATED ORGANIZATION

The Organization is affiliated through common officers and board directors with Citizens for Reliable and Safe Highways, Inc. (“CRASH, Inc.”), a non-profit organization granted tax-exempt status under Internal Revenue Code Section 501(c)(3).

The Truck Safety Coalition (the “Coalition”) is a partnership between the Organization and P.A.T.T., both non-profit organizations granted tax-exempt status under Internal Revenue Code Section 501(c)(3). The Organization and P.A.T.T. also share office space and employees. As of the years ended December 31, 2023 and 2022, the amount receivable from P.A.T.T. totaled to \$18,758 and \$24,591, respectively.

THE TRUCK SAFETY COALITION
NOTES TO FINANCIAL STATEMENTS
December 31, 2023 and 2022

NOTE 6 – NET ASSETS WITH DONOR RESTRICTIONS

In 2004, the Coalition received a restricted donation for \$542,628. The restriction designates that \$100,000 be set aside in a reserve fund. The principal of this fund cannot be spent, except by agreement of the chairs of both P.A.T.T. and the Organization. There is no restriction on the earnings that this amount generates. For the years ended December 31, 2023 and 2022, the balance of the net assets with donor restrictions amount totaled \$100,000 each year and was included in the statements of financial position.

These notes should be read only in connection with the
accompanying financial statements and independent auditors' report.