

**THE CRASH FOUNDATION, INC.**

**Doing Business As**

**TRUCK SAFETY COALITION**

Financial Statements  
and  
Independent Auditors' Report

December 31, 2021 and 2020

## TABLE OF CONTENTS

INDEPENDENT AUDITORS' REPORT	1-2
FINANCIAL STATEMENTS	
Statements of Financial Position	3
Statements of Activities and Changes in Net Assets	4-5
Statements of Functional Expenses	6-7
Statements of Cash Flows	8
NOTES TO FINANCIAL STATEMENTS	9-14

## INDEPENDENT AUDITORS' REPORT

Board of Directors  
Truck Safety Coalition

### Report on the Audit of the Financial Statements

#### *Opinion*

We have audited the financial statements of Truck Safety Coalition, which comprise the statements of financial position as of December 31, 2021 and 2020, and the related statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of Truck Safety Coalition as of December 31, 2021 and 2020, and the change in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

#### *Basis for Opinion*

We conducted our audits in accordance with auditing standards generally accepted in the United States of America (GAAS). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of Truck Safety Coalition and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### *Responsibilities of Management for the Financial Statements*

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about Truck Safety Coalition's ability to continue as a going concern for one year after the date that the financial statements are issued.

## *Auditors' Responsibilities for the Audit of the Financial Statements*

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with GAAS, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of Truck Safety Coalition's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about Truck Safety Coalition's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control-related matters that we identified during the audit.

*Marshall Jones*

Atlanta, Georgia  
November 7, 2022

**THE TRUCK SAFETY COALITION**  
**STATEMENTS OF FINANCIAL POSITION**  
December 31, 2021 and 2020

<b>ASSETS</b>	<b>2021</b>	<b>2020</b>
<b>Current Assets</b>		
Cash and cash equivalents	\$273,265	\$329,871
Prepaid expenses	4,442	1,827
Due from affiliated organization	76,495	-
<b>Total Current Assets</b>	<b>354,202</b>	<b>331,698</b>
<b>Other Assets</b>		
Security deposits	363	2,550
<b>Total Other Assets</b>	<b>363</b>	<b>2,550</b>
<b>Fixed Assets</b>		
Property and equipment, net	1,755	1,725
<b>TOTAL ASSETS</b>	<b>\$356,320</b>	<b>\$335,973</b>
<b>LIABILITIES AND NET ASSETS</b>		
<b>Current Liabilities</b>		
Accounts payable and accrued expenses	\$ 12,230	\$ 8,708
Due to affiliated organization	-	20,346
<b>Total Current Liabilities</b>	<b>12,230</b>	<b>29,054</b>
<b>Net Assets</b>		
Net assets without donor restrictions	244,090	206,919
Net assets with donor restrictions	100,000	100,000
<b>Total Net Assets</b>	<b>344,090</b>	<b>306,919</b>
<b>TOTAL NET ASSETS</b>	<b>\$356,320</b>	<b>\$335,973</b>

These financial statements should be read only in connection with the accompanying independent auditors' report and notes to financial statements.

**THE TRUCK SAFETY COALITION**  
**STATEMENT OF ACTIVITIES AND CHANGES IN NET ASSETS**  
For the Year Ended December 31, 2021

	Without Donor Unrestricted	With Donor Restricted	Total
<b>Revenues</b>			
Contributions	\$263,284	-	<b>\$263,284</b>
Interest income and other income	1,742	-	<b>1,742</b>
Net assets released from restrictions	-	-	-
<b>Total Revenues</b>	<b>265,026</b>	<b>-</b>	<b>265,026</b>
<b>Expenses</b>			
Program services	149,009	-	<b>149,009</b>
Management and general	78,576	-	<b>78,576</b>
Fundraising	270	-	<b>270</b>
<b>Total Expenses</b>	<b>227,855</b>	<b>-</b>	<b>227,855</b>
Change in Net Assets	37,171	-	<b>37,171</b>
Net Assets-Beginning of Year	206,919	100,000	<b>306,919</b>
<b>Net Assets-End of Year</b>	<b>\$244,090</b>	<b>\$100,000</b>	<b>\$344,090</b>

This financial statement should be read only in connection with the accompanying independent auditors' report and notes to financial statements.

**THE TRUCK SAFETY COALITION**  
**STATEMENT OF ACTIVITIES AND CHANGES IN NET ASSETS**  
For the Year Ended December 31, 2020

	Without Donor Unrestricted	With Donor Restricted	Total
<b>Revenues</b>			
Contributions	\$110,650	-	<b>\$110,650</b>
Interest income and other income	664	-	<b>664</b>
Net assets released from restrictions	-	-	-
<b>Total Revenues</b>	111,314	-	<b>111,314</b>
<b>Expenses</b>			
Program services	67,928	-	<b>67,928</b>
Management and general	21,587	-	<b>21,587</b>
Fundraising	22,098	-	<b>22,098</b>
<b>Total Expenses</b>	111,613	-	<b>111,613</b>
Change in Net Assets	(299)	-	<b>(299)</b>
Net Assets-Beginning of Year	207,218	100,000	<b>307,218</b>
<b>Net Assets-End of Year</b>	<b>\$206,919</b>	<b>\$100,000</b>	<b>\$306,919</b>

This financial statement should be read only in connection with the accompanying independent auditors' report and notes to financial statements.

**THE TRUCK SAFETY COALITION**  
**STATEMENT OF FUNCTIONAL EXPENSE**  
For the Year Ended December 31, 2021

	Program Services	Management and General	Fundraising	<b>Total</b>
<b>Functional Expenses</b>				
Salaries	\$114,834	\$ 17,159	\$ -	<b>\$131,993</b>
Bank fees	-	165	-	<b>165</b>
Business licenses	-	1,897	-	<b>1,897</b>
Computer and website	8,608	1,286	-	<b>9,894</b>
Conventions and meetings	839	125	-	<b>964</b>
Depreciation	573	86	-	<b>659</b>
Insurance	13,771	2,058	-	<b>15,829</b>
Marketing	1,978	205	91	<b>2,274</b>
Miscellaneous	-	2,509	-	<b>2,509</b>
Postage and delivery	446	46	21	<b>513</b>
Printing and reproduction	3,430	355	158	<b>3,943</b>
Professional fees	-	52,159	-	<b>52,159</b>
Rent	2,045	306	-	<b>2,351</b>
Supplies	359	54	-	<b>413</b>
Telephone	1,113	166	-	<b>1,279</b>
Travel	1,013	-	-	<b>1,013</b>
<b>Total Functional Expenses</b>	<b>\$149,009</b>	<b>\$ 78,576</b>	<b>\$ 270</b>	<b>\$227,855</b>

This financial statement should be read only in connection with the accompanying independent auditors' report and notes to financial statements.

**THE TRUCK SAFETY COALITION**  
**STATEMENT OF FUNCTIONAL EXPENSE**  
For the Year Ended December 31, 2020

	Program Services	Management and General	Fundraising	<b>Total</b>
<b>Functional Expenses</b>				
Salaries	\$50,626	\$ 7,565	\$ -	<b>\$ 58,191</b>
Bank fees	-	200	-	<b>200</b>
Business licenses	-	787	-	<b>787</b>
Computer and website	-	-	7,140	<b>7,140</b>
Depreciation	335	50	-	<b>385</b>
Insurance	7,613	1,137	-	<b>8,750</b>
Marketing	969	100	45	<b>1,114</b>
Postage and delivery	343	35	16	<b>394</b>
Print and reproduction	338	35	16	<b>389</b>
Professional services	-	10,867	14,881	<b>25,748</b>
Rent	3,735	558	-	<b>4,293</b>
Supplies	596	89	-	<b>685</b>
Telephone	1,094	164	-	<b>1,258</b>
Travel	2,279	-	-	<b>2,279</b>
<b>Total Functional Expenses</b>	<b>\$67,928</b>	<b>\$21,587</b>	<b>\$22,098</b>	<b>\$111,613</b>

This financial statement should be read only in connection with the  
accompanying independent auditors' report and notes to financial statements.

**THE TRUCK SAFETY COALITION**  
**STATEMENTS OF CASH FLOWS**  
For the Years Ended December 31, 2021 and 2020

	<b>2021</b>	<b>2020</b>
<hr/>		
<b>Cash Flows From Operating Activities</b>		
Change in net assets	\$ 37,171	\$ (299)
Adjustments to reconcile change in net assets to net cash provided by operating activities:		
Depreciation	659	385
(Increase) decrease in:		
Due from affiliated organization	(96,841)	(4,945)
Prepaid expenses	(2,615)	2,426
Deposits	2,187	-
Increase (decrease) in:		
Accounts payable and accrued expenses	3,522	7,577
<hr/>		
<b>Net Cash (Used In) Provided By Operating Activities</b>	<b>(55,917)</b>	<b>5,144</b>
<hr/>		
<b>Cash Flows From Investing Activities</b>		
Purchase of property and equipment:	(689)	(1,378)
<hr/>		
<b>Net Cash (Used In) Provided By Investing Activities</b>	<b>(689)</b>	<b>(1,378)</b>
<hr/>		
(Decrease) Increase in Cash	(56,606)	3,766
Cash and Cash Equivalents – Beginning of Year	329,871	326,105
<hr/>		
<b>Cash and Cash Equivalents – End of Year</b>	<b>\$273,265</b>	<b>\$329,871</b>
<hr/>		

These financial statements should be read only in connection with the accompanying independent auditors' report and notes to financial statements.

**THE TRUCK SAFETY COALITION**  
**NOTES TO FINANCIAL STATEMENTS**  
December 31, 2021 and 2020

**NOTE 1 – DESCRIPTION OF BUSINESS AND BASIS OF PRESENTATION**

Description of Business

The Truck Safety Coalition, (“the Organization,”), was formed in California in 1991 to help mitigate the devastating problem of the truck crashes, improve truck safety in the U.S., and eliminate the senseless deaths and injuries caused by truck crashes every year. The Organization represents the millions of Americans who travel the nation’s highways every day, including the truck drivers, motorists, crash survivors, and families of truck crash victims.

Description of Program

*Outreach and Education*

- First Response Program – This program contacts and supports truck crash victims and survivors in the United States. The support includes information, access to a grief counselor, volunteer network, and a willing ear to offer encouragement, hope, and understanding.
  
- Public Education – The education efforts focus on informing the general public, the media, and public officials on the current state of truck safety and how it can be improved. The families and friends of truck crash victims and truck crash survivors work together in improving overall truck safety in the U.S. to eliminate the unnecessary deaths and injuries caused by truck crashes every year. For families choosing to participate in truck safety education and advocacy efforts, the Organization helps them to organize, implement, and realize safety goals.
  
- Biennial Conference – At the biennial “Sorrow to Strength” conference, families of truck crash victims come together in Washington, D.C. They share experiences and bond in a supportive environment, learn about truck safety issues, and meet with legislators and regulatory agencies to educate them on truck safety issues. The “Sorrow to Strength” conference allows families to talk about their experiences.

Basis of Presentation

The Organization prepares its financial statements in accordance with accounting principles generally accepted in the United States of America (“GAAP”), which involves the application of accrual accounting; consequently, revenues and gains are recognized when earned and expenses and losses are recognized when incurred.

(Continued)

**THE TRUCK SAFETY COALITION**  
**NOTES TO FINANCIAL STATEMENTS**  
December 31, 2021 and 2020

**NOTE 1 – DESCRIPTION OF BUSINESS AND BASIS OF PRESENTATION** (Continued)

Basis of Presentation (Continued)

In accordance with GAAP, the Organization reports information regarding its financial position and activities according to two classes of net assets: without donor restrictions and with donor restrictions.

Net Assets Without Donor Restriction - consists of assets, public support and program revenues which are available and used for activities and programs. Net assets without donor restrictions represents the portion of net assets of the Organization that is not restricted by donor-imposed stipulations. Contributions are considered without restriction unless specifically restricted by the donor by time or purpose. In addition, net assets without donor restrictions may include funds which represent resources without donor restrictions designated by the Board of Directors for specific purposes.

Net Assets With Donor Restriction - includes funds with donor-imposed restrictions which permit the donee organization to expend the assets as specified and are satisfied either by the passage of time or by actions of the Organization. Resources of this nature may originate from gifts, grants, bequests, and contracts.

**NOTE 2 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

Use of Estimates

The preparation of financial statements in conformity with GAAP includes the use of estimates that may affect the financial statements. Accordingly, actual results could differ from those estimates.

Property and Equipment

Property and equipment are recorded at cost. Depreciation is computed using the straight-line method calculated to depreciate the cost of the applicable assets over their estimated useful lives. All assets with a useful life of greater than one year and greater than \$1,000 are capitalized while repairs and maintenance are generally expensed. The estimated useful life of property and equipment is five years.

Donated Gifts

In the accompanying financial statements, donated services are reflected as in-kind donations at their estimated values on the date of receipt.

(Continued)

**THE TRUCK SAFETY COALITION**  
**NOTES TO FINANCIAL STATEMENTS**  
December 31, 2021 and 2020

**NOTE 2 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES** (Continued)

Income Taxes

The Organization qualifies as a tax-exempt organization as described in Internal Revenue Code Section 501(c)(3). The Organization only recognizes the tax benefit from an uncertain tax position taken or expected to be taken in a tax return if the tax position is more likely than not to be sustained upon an examination, based on the technical merits of the position. Management has analyzed tax positions taken for filings with the Internal Revenue Service and all state jurisdictions where the Organization operates. Management believes that income tax filing positions would be sustained upon examination and does not anticipate that any adjustments would result in a material adverse effect on the Organization’s financial condition, results of activities or cash flows. Accordingly, the Organization has not recorded any reserves, or related accruals for interest and penalties, for uncertain income tax positions at December 31, 2021.

The Organization is subject to routine audits by taxing jurisdictions; however, there are currently no audits in progress for any tax periods. The Organization believes it is no longer subject to income tax examinations for fiscal years prior to December 31, 2019. The Organization is subject to unrelated business income tax on certain income not directly related to the Organization’s tax-exempt purpose. In the opinion of management, the Organization did not have unrelated business income tax liabilities on December 31, 2021.

Functional Allocation of Expenses

The Organization allocates expenses on a functional basis among their various programs and support services. The costs of providing various program and supporting services have been presented on a functional basis in the statements of functional expenses. Accordingly, certain costs have been allocated among the program and supporting services that benefited from such costs. The expenses that are allocated include the following:

<u>Expense</u>	<u>Method of Allocation</u>
Salaries and benefits	Time and Effort
Depreciation	Square Footage
Occupancy	Square Footage
Other	Time and Effort

(Continued)

**THE TRUCK SAFETY COALITION**  
**NOTES TO FINANCIAL STATEMENTS**  
December 31, 2021 and 2020

**NOTE 2 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES** (Continued)

Cash and Cash Equivalents

The Organization considers all highly liquid investments with a maturity of three months or less to be cash equivalents. Cash and cash equivalents include any cash on hand, checking account balances, and money market accounts. The Organization maintains its cash in bank deposit accounts which may, at times, exceed federally insured limits. The Organization believes it is not exposed to any significant credit risk on cash or cash equivalents.

Liquidity and Availability of Resources

The Organization’s financial assets available within one year of the balance sheet date for designated expenditures are as follows:

	<b>2021</b>	2020
Cash and cash equivalents	<b>\$273,265</b>	\$329,871
Prepays	4,443	1,827
Less: restrictions	<b>(100,000)</b>	(100,000)
Financial assets available to meet cash needs within one year	<b>\$177,708</b>	\$231,698

The Organization’s financial assets have been reduced by amounts not available for general use because of donor restrictions within one year of the balance sheet date and amounts set aside for designated expenses.

As part of Organization’s liquidity management, it has the policy to structure its financial assets to be available as its general expenditures, liabilities, and other obligations come due.

Contributions

The Organization recognizes revenues in accordance with Accounting Standards Update (ASU) 2018-08, Clarifying the Scope and the Accounting Guidance for Contributions Received and Contributions Made, which provides a framework for evaluating whether the transfer of assets constitutes a contribution or an exchange transaction. The ASU also provides additional clarification as to whether or not a contribution is conditional.

(Continued)

**THE TRUCK SAFETY COALITION**  
**NOTES TO FINANCIAL STATEMENTS**  
December 31, 2021 and 2020

**NOTE 2 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES** (Continued)

Contributions (Continued)

Unrestricted contributions and in-kind contributions are recognized and reported as increases to net assets “without donor restrictions” in the accompanying statement of activities in the fiscal year in which the donor makes the unconditional promise to give. Contributions and in-kind contributions that are restricted by the donor as to their specified purpose or time period for use are recognized and reported as increases to net assets “with donor restrictions” in the accompanying statement of activities in the fiscal year in which the donor makes the promise to give. When a donor restriction expires or is satisfied, the related assets are reclassified from net assets “with donor restrictions” to net assets “without donor restrictions” in the accompanying statement of activities.

Contributed services are recognized if the services received (a) create or enhance nonfinancial assets or (b) require specialized skills that are provided by individuals possessing those skills and would typically need to be purchased if not provided by donation.

**NOTE 3 – CONCENTRATION OF RISK**

The Organization maintains its cash in bank deposit accounts which may, at times, exceed federally insured limits. The Organization believes it is not exposed to any significant credit risk on cash or cash equivalents.

During the year ended December 31, 2020, the Organization received contributions from a major donor totaling \$102,500, respectively. For the years ended December 31, 2020, contributions from this donor represented approximately 92% of total support and revenue, respectively. In 2021, no major donors were noted.

**NOTE 4 – OPERATING LEASE**

Rent is paid on a month-to-month basis at \$196 and \$357 for the ears ended December 31, 2021 and 2020 respectively. There is currently no deferred rent for December 31, 2021, for either Parents Against Tired Truckers (“P.A.T.T.”), and or the Organization.

**NOTE 5 – RELATED PARTY**

The Organization is affiliated through common officers and board directors with Citizens for Reliable and Safe Highways, Inc. (“CRASH, Inc.”), a non-profit organization granted tax-exempt status under Internal Revenue Code Section 501(c)(3).

**THE TRUCK SAFETY COALITION**  
**NOTES TO FINANCIAL STATEMENTS**  
December 31, 2021 and 2020

**NOTE 6 – AFFILIATED ORGANIZATION**

The Truck Safety Coalition (the “Coalition”) is a partnership between the Organization and P.A.T.T., both non-profit organizations granted tax-exempt status under Internal Revenue Code Section 501(c)(3). The Organization and P.A.T.T. also share office space and employees. As of the years ended December 31, 2021 and 2020, the amount receivable and (payable) to P.A.T.T. totaled to \$76,494 and \$(5,564), respectively.

The Organization has a cost-sharing agreement with P.A.T.T. according to which P.A.T.T. is responsible for half of the rent expense. Both P.A.T.T. and the Organization’s share of the rent expense for the year ended December 31, 2021 and 2020, totaling \$2,350 and \$4,293, for each entity, respectively.

**NOTE 7 – CONTINGENCY**

Certain impacts to public health conditions particular to the coronavirus (COVID-19) outbreak that occurred during the year may have an impact on the operations of the Organization. The extent of the impact to the financial performance of the Organization will depend on future developments, including (i) the duration and spread of the outbreak, (ii) the restrictions and advisories, (iii) the effects on the financial markets, and (iv) the effects on the economy overall, all of which are highly uncertain and cannot be predicted. If the financial performance of the Organization is impacted because of these things for an extended period, the Organization’s financial results may be adversely affected. Final results of the relief measures are not currently known.

In order to reduce the possible impact as described above, the Organization has updated operations to include employees’ ability to work from home and added safety precautions to visitors and/or staff who enter the building.

**NOTE 8 – NET ASSETS WITH DONOR RESTRICTIONS**

In 2004, the Coalition received a restricted donation for \$542,628. The restriction designates that \$100,000 be set aside in a reserve fund. The principal of this fund cannot be spent, except by agreement of the chairs of both P.A.T.T. and the Organization. There is no restriction on the earnings that this amount generates. For the years ended December 31, 2021 and 2020, the balance of the net assets with donor restrictions amount totaled \$100,000 each year and was included in the statement of financial position.

These notes should be read only in connection with the  
accompanying financial statements and independent auditors’ report.